REAL ESTATE TALK, SALES AND RESALES

Activity Along All Lines and Outlook Continues Bright For Agents

GENERAL NEEDS OF PROPERTY TRADING

sales Not Altogether as Large as Previous Week, but the Outlook Is Decidedly Encouraging for Dealers-Specu-

lators Are in Evidence.

While there has been activity in the Peal estate market for the past week, eligible property, the volume of busiinvestors, speculators and home-seekrest on their oars a little bit,

sales really made fell short of the transactions of the previous week several thousand dollars, the total being but a little over \$125,000. All the agents are reticent as to deals, none of them being willing to mention the names of the buyers and the legs of the several and the seve sellers or to give the location of prop-erty sold and the prices obtained. Business Actually Done.

Business Actually Done.

A number of large leases were closed up during the week, Messrs. Blanton & Purcell alone reporting deals of this character amounting to about \$20,000. They also sold investment property to the amount of \$10,000. Messrs. Pollard & Bagby report sales amounting in the aggregate to \$25,000, but they withhold particulars. Messrs. Green & Redd made a good record for the week, but a number of their largest transactions have not had the finishing touches put on and under the circumstances they prefer not give out particulars for publication. Messrs. Corline & Moseley intimate that their transactions for the week ran away up into the thousands, but they say, as most of the purchasers on their list are speculators and investors, they prefer to keep mum as to figures and names of buyers.

Good Business ancau.

One among the good sales of the week was that make by adjard and Bagby, who sold the 210 foot vacant lot at the corner of Monument Avenue and Shepperd Street for \$60 per front foot. The name of the purchaser, who, it is understood, is an investor, is withheld.

who, it is understood, is an investor, is withheld.

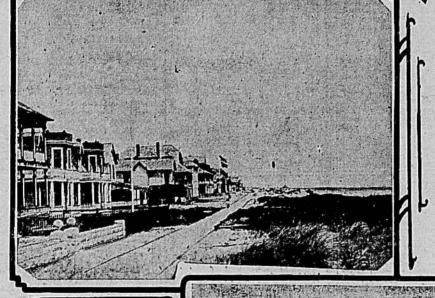
All the agents talk volubly of the outlook, inquiry on the part of speculators, investors and home-seekers being active and indicative of good summer business if the summer ever comes.

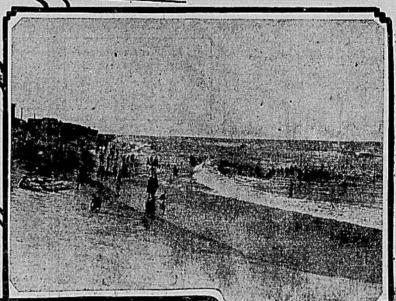
The auction sales announced for the past week were interferred with somewhat by unfavorable weather, but in the main the auctioneers were very well satisfied with results. Most of the property put under the hammer went for the high dollar, and such as was taken in had been made subject to weather conditions, which no man could foresee.

The suburbs have been active, and he agents who handle that class of roperty make no complaint of dull mes. One agent, whose operations in uburban property were cut short last all when the panic came on and his mapcial backer called upon him to ake in his horns for the time being, ays that the aforesaid financial back-r has announced to him that the panic rass announced to him that the panic. has announced to him that the panic a thing of the past, and that money now a cheap commodity. With this information to work upon

SCENES THAT MAKE VIRGINIA BEACH ATTRACTIVE







Cottage of James S. Groves Typical Cottages

Falling Off Shown in Importations from Kentucky, Virginia and Maryland.

NO REPORTS OF NIGHT-RIDERS

Nevertheless the Crop Grown in 1906 Was Hardly More Than

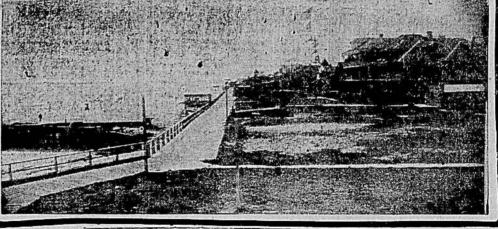
with this information to work upon this agent is beginning to infuse a whole lot of life into suburban investment. His theory is that if any man who has any sort of future prospects really wants a home of his own now is the time to make the financial arrangements to obtain the same.

Business is lively in Ginter Park, The park never looked half so beautiful and attractive as it is to-day with its fine avenues bordered with shade trees, and great masses of honeysuckle bloom festooning the hedges.

It is a sight good for sore eyes and soothing to tired nerves.

The record price of \$25 per foot was recently refused by the owner of a Chamberlayne Avenue lot for his property, and even this price is low, and the time is not far distant when they will sell a great deal higher, at least so think the Ginter Park folks.

GOOD STREETS AND ROADS



MANY NEW HOMES HALF THE COUNTRY MIDDLESEX FARMS IN EMPORIA TOWN LOOKS TO NORFOLK ARE NOW LOVELY

The first fi

Finest Sea Beach in the World, Say People Who Have Traveled.

SPLENDID COTTAGES; MANY ADVANTAGES

Miles of Board and Granolithic Walks - Magnificent Drives Through Pine Forests-Wide Awake Town Government-The Mosquito

BY FRANK S. WOODSON. Industrial Editor.

Conquered.

Industrial Editor.

VIRGINIA BEACH, May 16.—Virginians, and Southerners generally, have always been accused of a proneness to neglect or overlook their own advantages and their own resources. Virginians, and other Southern folks generally, who have money to spend for summer and winter enjoyment have been perhaps too much in the habit of going to the coast of Jersey and of Florida or Texas in the winter, apparently ignorant of the fact that they have on their own seacoast the finest resort to be found anywhere in the world, a coast that is seasonable all the year around.

A good lady, who happens to be the wife of a prominent navil officer, and as such has traveled the wide world over, and visited every seaside resort on the earth, declares that Virginia feach beats them all. She has backed her judgment by investing here and hallding on this magnificent beach a 10,000 cottage, which she makes her home.

The Princess Anne
The destruction by fire last fail of
the Princess Anne Hotel was something of a blow to Virginia Beach, a
blow in that there are so many onefilea people in the world, especially in
Virginia. These one-idea folks had
somehow gotten the notion into their
heads that the Princess Anne was all
of Virginia Beach, and when that went
up in smoke there was but little, if
anything, left of the Beach. I confess that I was somewhat of that opinion myself, but that was simply because I did not know anything worth
knowing about the situation. A threedays' sojourn here has convinced me

other State.

Within the corporate limits there are more than two miles of the finest heach, with all the blessings of surf Frank Carpenter Writes of the Bazibas, Who Live on Western QUEER TOWN AND GOVERNOR How the Natives Are Treated. tage accommodations, police pro-tection, and in fact everything that goes to make life safe, comfortable

Shores of Victoria Nyanza.

Markets Where Shells Go as

Money.

BY FRANK G. CARPENTER.

and enjoyable.